

# **THE GOOD GUIDE**

## **TO EFFECTIVE PRODUCT UPDATES**



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# Introduction

Product updates are crucial for keeping your users informed, engaged, and satisfied with your product. These updates serve as a bridge between your team's efforts and your users' needs, helping to build trust and loyalty.

Is important to mention that **product updates are not just about fixing bugs or adding new features**; they represent a commitment to excellence, responsiveness to customer needs, and a dedication to continuous improvement.

While it could be a daunting task, the right style and approach can engage your audience and keep them excited about what's coming next. By prioritizing well-crafted updates, both product managers and customers stand to reap significant benefits, ensuring the success and longevity of the product in this ever-evolving market.

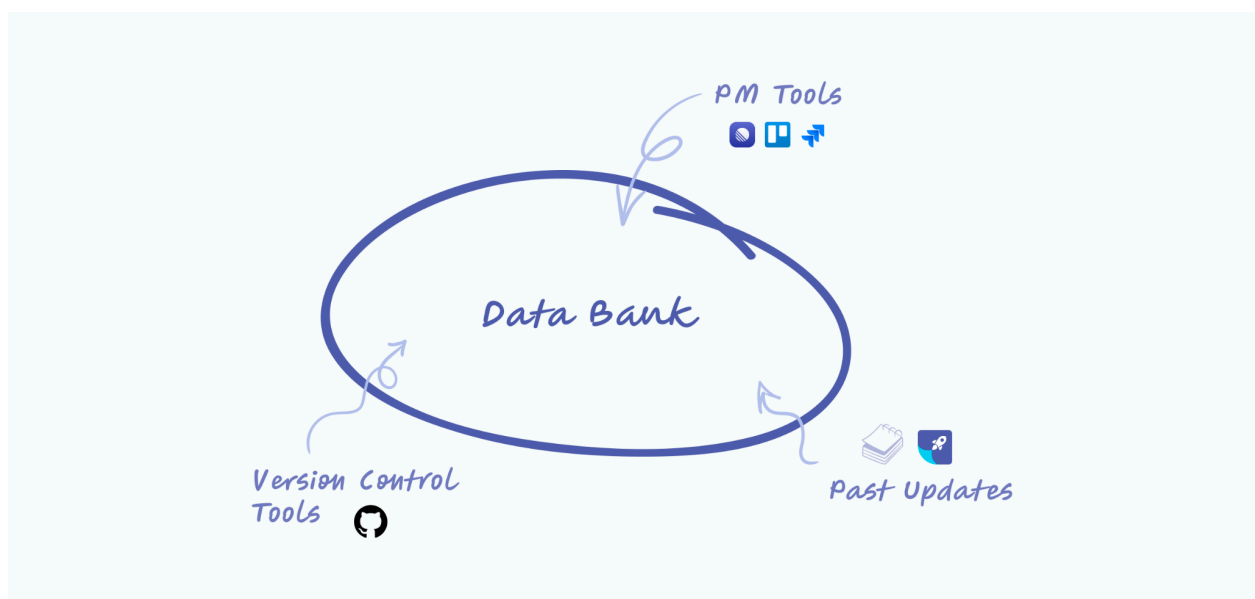
By following these guidelines, product managers can effectively craft and communicate product updates that inform, engage, and delight users, ultimately driving long-term success for the product and the company.

# Step 1: Prepare & Plan

Gathering all the changes is a crucial part of preparing for a product update as it serves as a comprehensive documentation of the changes being introduced. This process involves collecting data, categorizing it, prioritizing, and planning the product updates.

Each step is essential for ensuring that the update aligns with user needs, business goals, and technical requirements. In this section, we will explore how to handle each step systematically to facilitate a smooth and successful product update. Let's dive into the details of each stage of the process.

## Stage 1: Create your Data Bank



To start gathering all the information to add to your product update, you'll want to dig into a few key places:

- **Check your Project Management Tools**

First up, head over to your project management tool, like Jira, Trello, or Asana. Look through the tasks, tickets, or user stories related to the

release. These little nuggets of info should give you a good idea of what's in store for the update.

- **Check your version control system**

If your project uses a version control system like Git or SVN, take a peek at the commit history and pull requests in the release branch.

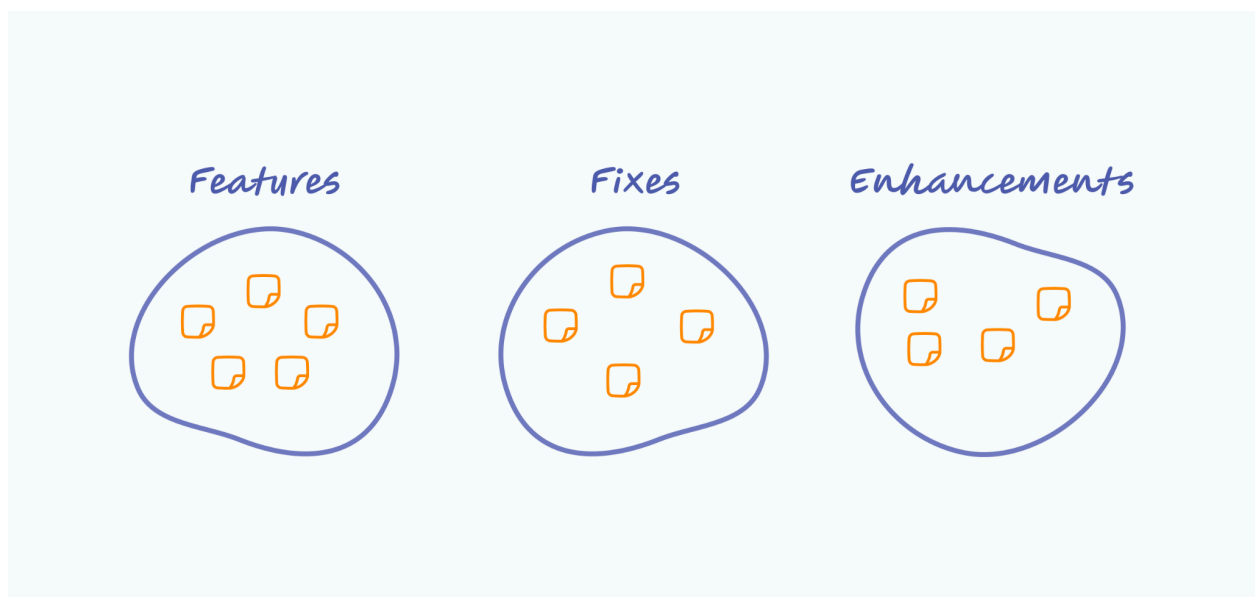
- **Check out previous Product Updates**

Review past change logs, release notes, or documentation: This can jog your memory about any ongoing or upcoming changes that might be flying under the radar.

Next, You want to **make sure everything meets the requirements** and doesn't leave any users scratching their heads, this can be made in collaboration with the development team.

Once you've sifted through all this data, you'll have a solid bank of information to guide you to the next stage of your product update adventure.

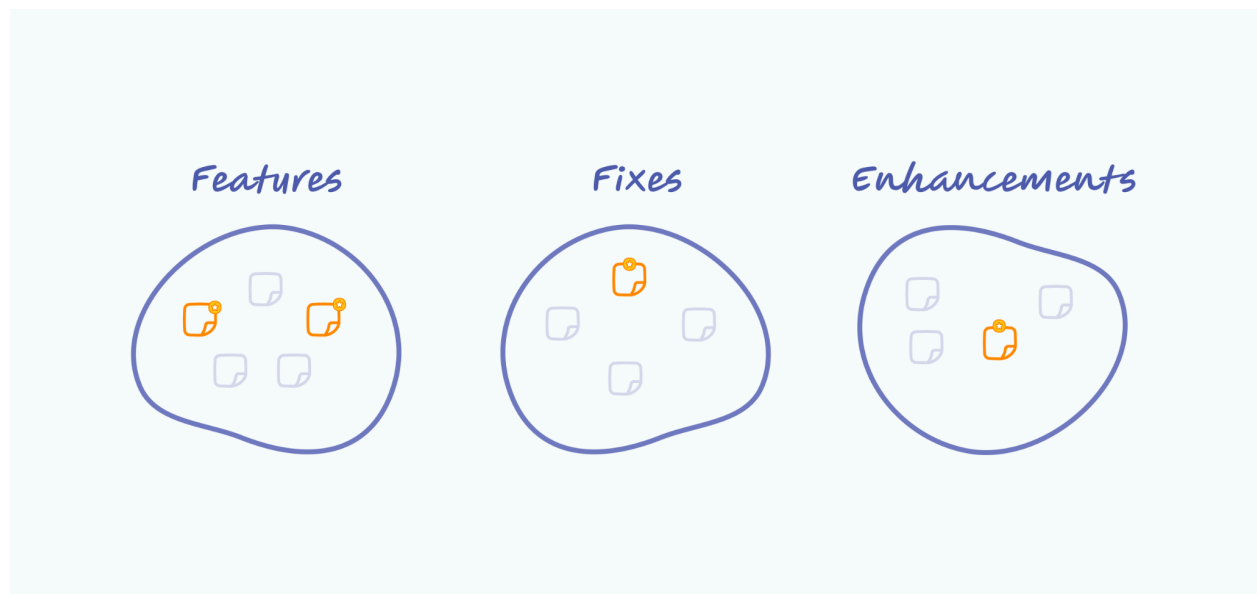
## Stage 2: Categorize your Data



Structuring release notes in a logical and easy-to-follow format is essential for ensuring that users can quickly understand the changes introduced in the update.

Categorize changes based on their nature. This typically includes grouping changes into categories such as feature updates, bug fixes, performance improvements, user interface enhancements, security enhancements, and any other relevant criteria.

### Stage 3: Prioritize your Data



Prioritize changes within each category based on their significance and impact on users. Identify high-priority changes that are critical for the success of the update and ensure they receive appropriate attention.

Consider the following aspects to do an effective prioritization:

- 1. Impact on Users**

Prioritize changes that directly address user pain points, enhance user experience, or introduce significant new features that align with user needs and preferences.

## **2. Business Goals**

Prioritize changes that support strategic initiatives, drive revenue growth, or improve key performance metrics.

## **3. Urgency**

Prioritize changes that require immediate attention to prevent negative impacts on users or the business.

## **4. Return on Investment (ROI)**

Prioritize changes that offer the highest ROI in terms of user satisfaction, revenue generation, cost savings, or other key performance indicators.

## **5. User Feedback**

Take into account feedback from users. Prioritize changes that address common user requests, pain points, or feedback received through various channels.

Now that you've prioritized the data for your product update based on their significance and impact, it's time to ensure that your users are well-informed and supported throughout the rollout process. Crafting a comprehensive communication plan is essential for achieving this goal.

## **Stage 4: Plan your Strategy**

Clear and timely communication is essential for building trust and maintaining user satisfaction. By keeping users informed about product updates, you demonstrate transparency and commitment to their needs. Additionally, proactive communication can mitigate confusion and frustration that may arise from unexpected changes.

To plan how to clearly communicate your product updates you want to consider the following:

### **1. Identify Audience:**

Your communication plan should suit the needs of your target audience, consider factors such as technical knowledge or preferred channels.

You might want to consider creating user segments to update only the users who need them.

## **2. Schedule Communication:**

Timing depends on multiple factors such as Relevance, if it's a critical update or a major feature release, you might want to update your customers as soon as possible, for less urgent updates, you can schedule for a time where your customers are more likely to engage with your message. Some tips:

- Avoid Busy Times
- Consider your customer timezones
- Aim for a balance between keeping your users informed and avoid spam.

## **3. Create Support Materials:**

Develop comprehensive support documentation and resources to accompany the product update. Include user guides, FAQs, tutorial videos, and troubleshooting tips to help users navigate the changes effectively.

From this stage you will have answers to Who? How? And When?

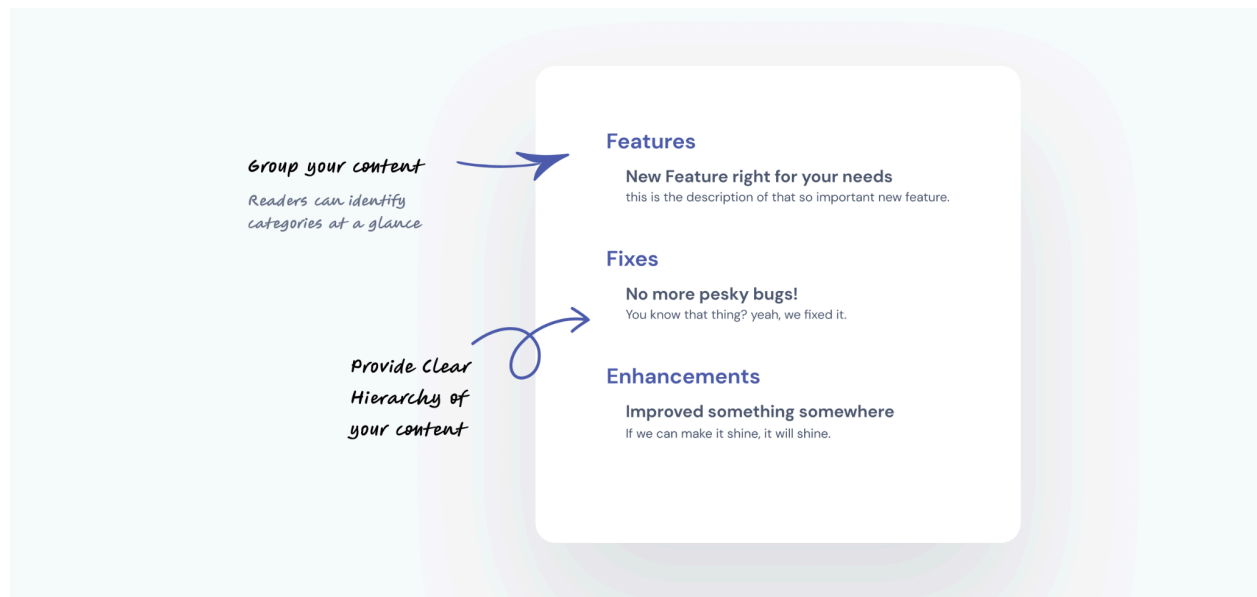
Communicate your product update. Now let's find out What to communicate.



## Step 2: Craft the product update

With the Data collected, categorized, and prioritized for the product update, it's time to craft the message itself. This step involves transforming technical details into clear, concise, and engaging information for your customers.

### Start with the content



You will want to have clear categories on the content like, features, fixes, etc. so the customers can easily navigate through the product update and find the content of their interest. Within each category, ruthlessly prioritize the most impactful changes at the top. Users should understand the most important improvements at a glance.

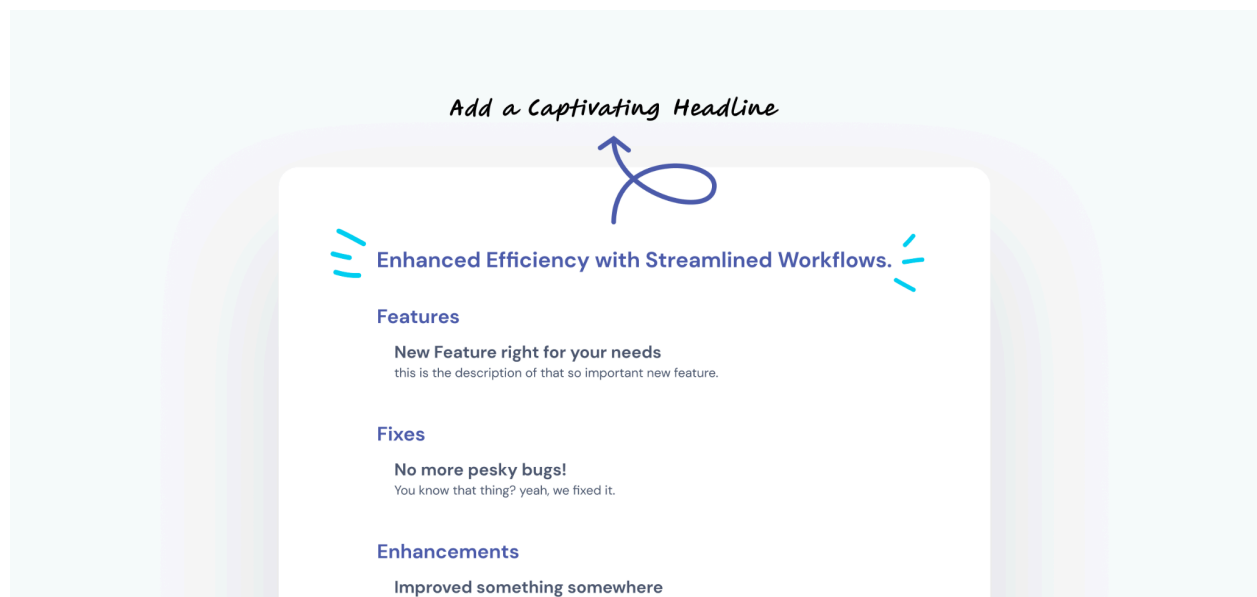
Tip: Use a visual hierarchy to showcase the most impactful changes.

For each change explain how it addresses user needs or pain points. Use a language that resonates with your target audience. In this point, you want to consider the technical expertise of your audience and tailor the level of detail accordingly.

Tip: Briefly explain complex features but provide resources for customers who want to delve deeper.

Pack up your changes or updates with statistics or data quantifying the change whenever is possible, to make the update more impactful. For example instead of saying "Improved the Loading time" it can say "Reduced the loading time to the 30%"

## Add a captivating headline



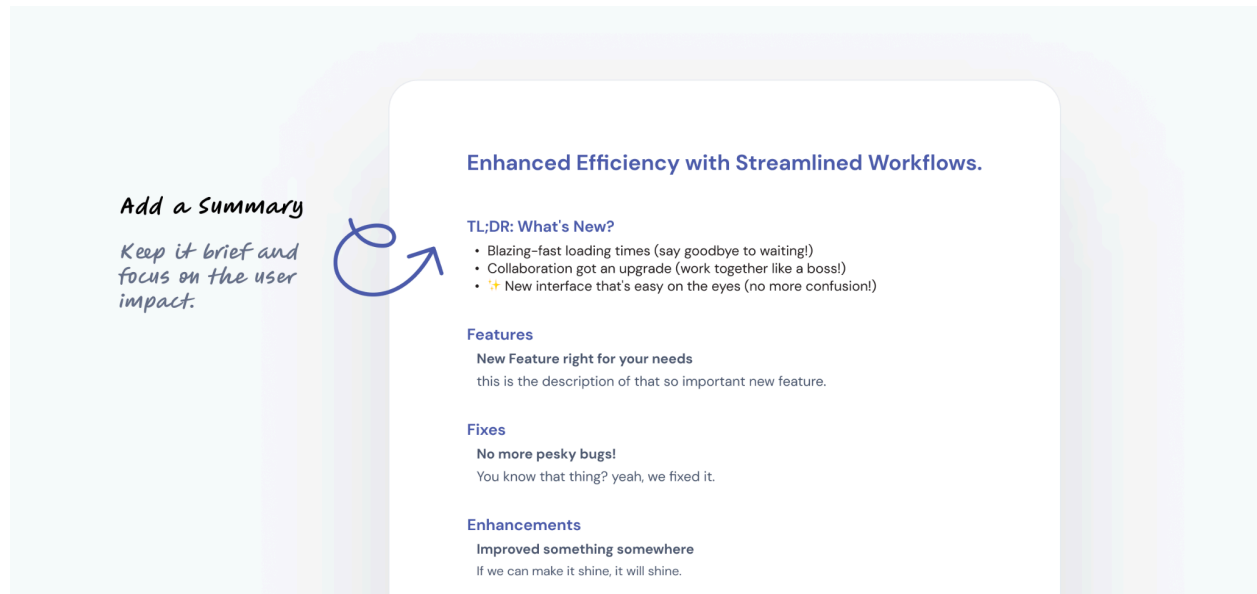
Instead of announcing the update type or version number, grab your users' attention with a benefit-oriented headline. Avoid generic announcements, these don't tell users what's in it for them. Go for a headline that highlights the core benefits and improvements of the update.

Here's an example:

**Generic Headline** New Collaboration Features Added

**Benefit-Driven Headline** Boost Teamwork with Streamlined Collaboration Tools

## Include a summary (TL;DR)

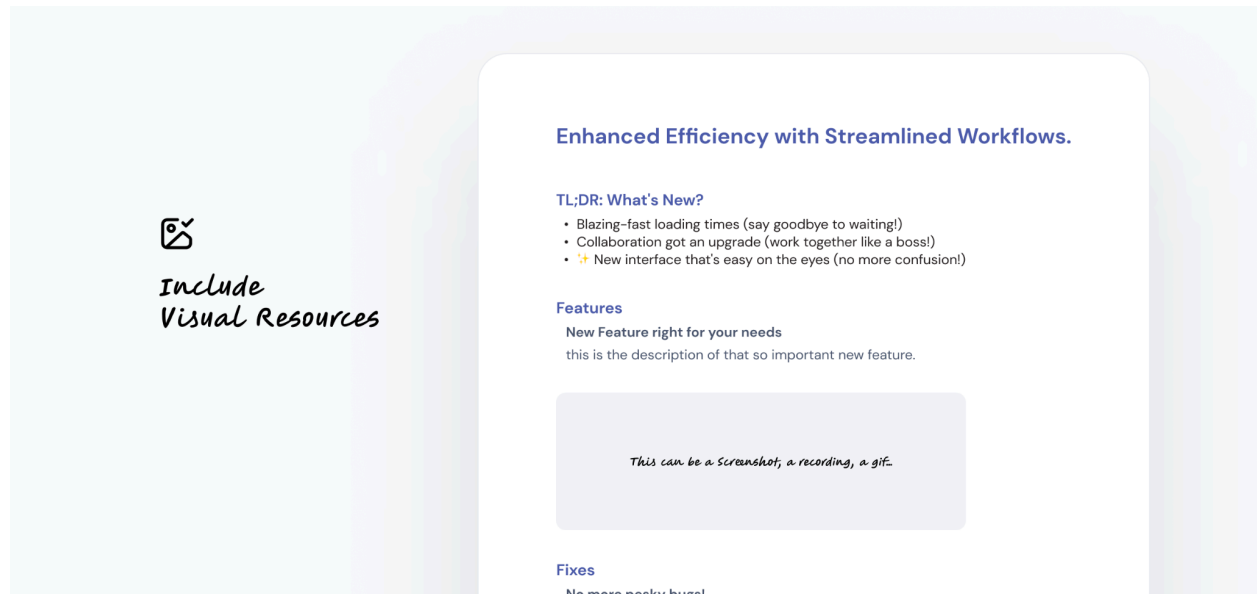


Craft a concise summary that highlights the most important changes and benefits of the update. This can be a separate section at the beginning or end of the update, depending on your preference.

This summary targets those customers who might be short on time so they don't need much time but still be up to date with the latest changes.

Tip: Keep it brief and focus on the user impact.

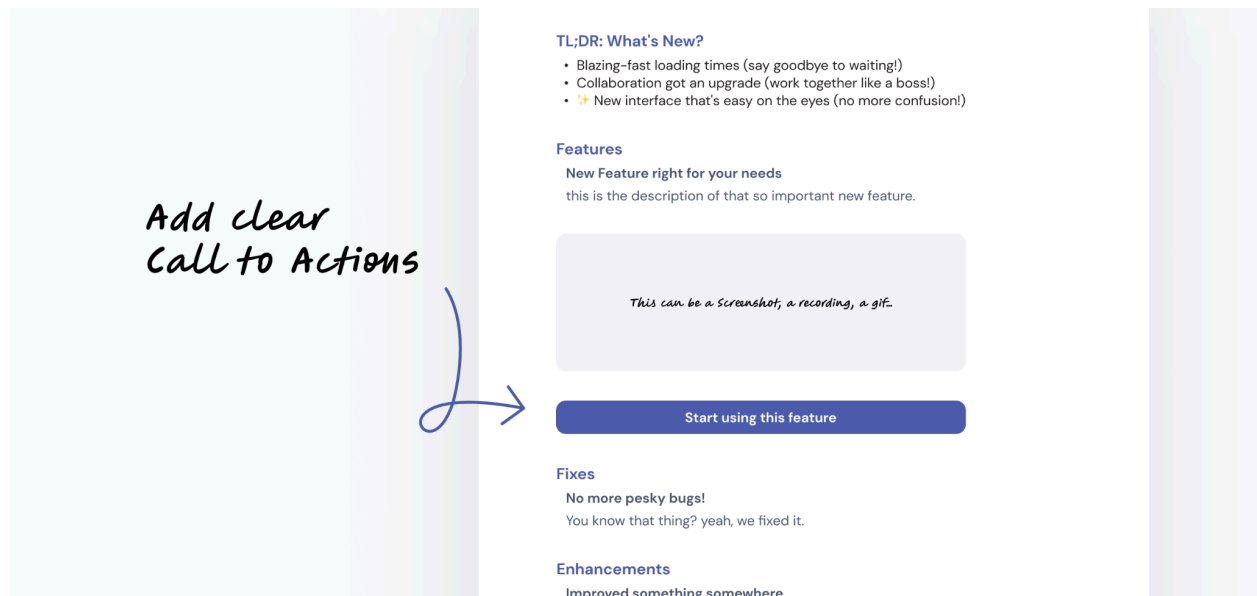
## Add Visuals Resources



Liven up your updates with visuals! Screenshots showcase new features, icons explain them quickly, and GIFs grab attention. Visuals break down complex features and make them easier to understand. They also keep users hooked and improve information retention.

Tip: Only include visuals that directly relate to the information being conveyed. Avoid generic stock photos or clip art that doesn't add value.

## Add calls to action



Depending on the update, consider a call to action (CTA) that encourages users to explore new features or access resources. Keep CTAs clear, concise, and action-oriented.

Tip: Use verbs like "Explore," "Learn More," "Try Now," or "Get Started" to encourage immediate action.

## Double-check Accuracy

A polished product update not only informs users effectively but also builds trust by demonstrating professionalism and attention to detail. You want to proofread the update meticulously for typos, grammatical errors, and factual inaccuracies.

Tip: Use spell-checking tools alongside a human review for maximum accuracy.

Tip: Maintain consistency in terms of tone, style, and terminology throughout the update.

## Step 3: Deliver your product updates

Having crafted a clear, concise, and engaging message for your product update (Step 2), it's now time to get it in front of your users. This step builds upon the communication planning you initiated in Step 1: Prepare & Plan

Recall the user segmentation and communication channel preferences identified in Step 1. This will guide your selection of the most effective channels for reaching your target audience.

Here are some common delivery channels with considerations:

1. **Email Marketing:** Targeted emails can effectively reach a large user base and provide detailed information about the update.
2. **In-App Notifications:** Reach active users directly within the app for critical updates or time-sensitive announcements.
3. **Social Media:** Promote your update on social media platforms like Twitter or Facebook to generate buzz and reach a wider audience.
4. **Release Notes WebPage:** Maintain a central repository for update information, such as changelogs or release notes, accessible within the app or on your website.

### Additional Considerations

- Personalize communication by addressing users by name or tailoring the message to their specific needs or usage patterns.
- Ensure updates are accessible to users with disabilities
- Track user engagement and gather feedback to gauge the effectiveness of the update delivery. Use this to refine the strategy for future updates.

# Best Practices

## Maintain Transparency and Communication

Communicate not only the changes but also the reasons behind them. Users appreciate understanding the rationale behind updates.

## Prioritize User Needs

Focus on addressing user pain points and enhancing user experience. Prioritize changes that directly impact users' day-to-day interactions with the product.

## Preparation is Key

- Establish a systematic approach to collecting, categorizing, and prioritizing data for updates. This ensures that updates are well-informed and aligned with business objectives.
- Collaborate closely with cross-functional teams, including development, design, and customer support, to ensure comprehensive coverage and accuracy.

## Craft Clear and Engaging Content

- Present technical details in a language accessible to your target audience.
- Avoid jargon and acronyms that may confuse users.
- Highlight the most impactful changes and benefits to users prominently to grab attention and maintain engagement.
- Use AI tools to help you review the content maintain a consistent tone and craft your update check this post: [Craft Compelling Release Notes with a GPT Assist](#)

## Personalize Communication

- Segment your user base and tailor communication to different user groups based on their needs and usage patterns.

- Address users by name whenever possible to create a personalized experience and foster a sense of connection.

### **Track Engagement and Gather Feedback**

Monitor user engagement with product updates through analytics and feedback mechanisms.

### **Ensure Accessibility and Inclusivity**

Ensure that product updates are accessible to users with disabilities by following accessibility guidelines and standards.

Consider diverse user needs and preferences, including language preferences and cultural sensitivities, when crafting content and selecting communication channels.

## **Closure**

And there you have it! You've got all the tools you need to ace your next product update. Remember, it's not just about throwing in new features or fixing bugs; it's about keeping your users happy and engaged.

So, as you gear up for your next update adventure, keep things simple, stay transparent with your users, and always keep their needs front and center. By following these steps, you'll not only deliver a great product but also build trust and loyalty with your users.

Thanks for taking this journey with us! We're rooting for your success as you roll out those updates and make magic happen for your users. Here's to many more successful updates in the future!